



Mr. Thad Lubbers
C/O Lubbers & Associates
150 Suncrest Ct.
Grandville, MI. 49418

Equipment Sales, Inc.

Mr. Lubbers:

5/12/03

Just a note of-

Thanks..

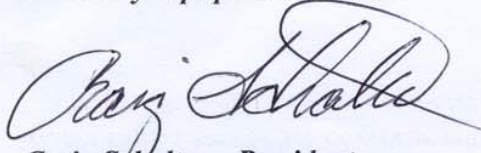
I sincerely appreciate the time, energy & effort put forth in obtaining replacement health coverage for our company. In past dealings with you, I've come to expect and appreciate your thoroughness and the competency of the individuals you surround yourself with.

While I expected you to find comparable coverage at a reasonable cost savings, what I didn't expect was better coverage with a yearly cost savings of \$13200.00!!!. This may not seem like a lot, but to a company like ours with a limited number of employees it translates to a huge savings or addition to our bottom line. The employees are ecstatic given the fact their contributions won't be increased or their coverage decreased, because of rising health care costs.

In closing, it was a pleasure dealing with you and your staff. We look forward to a long and continued relationship with your services and we'll be sure to recommend you to others specifically, those who currently have similar plans to the one we just replaced.

Thanks again!

Sincerely,
River City Equipment Sales Inc.



Craig Scholten - President